	CAHA 2012-2013	J&S Oil Co.	Fielding's Oil & Propane, Inc.
	Vendor Energy Agreements	(207) 626-2714 or (800)464-2714	(207)623-3322 or (800) 491-3194
	vendor Energy Agreements	· · · · · · · · · · · · · · · · · · ·	` ' '
		http://www.jsoil.com	http://www.fieldingsoil.com
Plan			
1	Daily Price #2 oil	Add \$ 0.22 to OPUS prior day rack price for #2 oil (Note A)	Add \$ 0.35 to NYMEX daily futures price for #2 oil or 0.02 less than cash price whichever is less. (Note 1)
1	Daily Price Kerosene Daily Price Propane (LP gas)	Add \$ 0.55 to OPUS prior day rack price for kerosene (Note A) Call for quotes.	For Kerosene, add \$0.75 to the NYMEX daily futures price for #2 oil. (Note 1) Call for all propage guotes.
_	Prepay Lock in #2 oil	\$ 3.349 at signing of contract (Note B)	Add \$ 0.35 to NYMEX future price for #2 oil for February 2013 the day prior to lock in. (Note 2)
2	Prepay Lock in #2 oil Prepay Lock in kerosene	\$3.849 at signing of contract (Note B)	For Kerosene, add \$ 0.75 to the NYMEX future price for #2 oil for February 2013 the day prior to lock in. (Note 2)
2	Prebuy Propane (LP gas)	\$ 2.10 /gallon for 400 gallons or more	Call for all propane quotes.
2	Prebuy Propane (LP gas)	\$ 2.55 /gallon for less than 400 gallons	Call for all propane quotes.
3	Budget Lock in #2 oil Budget Lock in kerosene	\$2.949 to \$3.549 variable high and low prices (Note C) \$3.499 to \$4.099 variable high and low prices (Note C)	Add \$ 0.37 to NYMEX future price for #2 oil for February 2013 the day prior to lock in. (Note 2) For Kerosene, add \$ 0.77 to the NYMEX future price for #2 oil for February 2013 the day prior to lock in. (Note 2)
3	Budget Lock in Propane (LP gas)	\$ 2.40 /gallon fixed price for 400 gallons or more	Call for all propane quotes.
3	Budget Lock in Propane (LP gas)	\$ 2.80 /gallon fixed price for less than 400 gallons	Call for all propane quotes.
4	Budget Cap Lock in #2 oil	Included in Plan 3 above	Per gallon of \$3.499 fixed. \$ 0.30 fee /gallon added on for up/downside protection. (Note 3)
4	Budget Cap Lock in #2 oil kerosene	Included in Plan 3 above	\$3.499 price until 9/30/12. Credit given if oil is lower priced at delivery time based on Plan 1. Per gallon of \$3.899 fixed. \$ 0.30 fee /gallon added on for up/downside protection. (Note 3)
			\$3.899 price until 9/30/12. Credit given if oil is lower priced at delivery time based on Plan 1.
4	Budget cap Lock in Propane (LP gas)	N/A see Plan 3 above (fixed price)	Call for all propane quotes.
	Service Contract	\$ 289.00 less 10% = \$ 260.10 - for details, see :	None this year, but 24 hr coverage is available through subcontractors.
		http://www.isoil.com/fuelnew-service-plans.htm	
	Payment Terms	Credit Card; Check; Call for more options, terms.	Normal terms Net 10 days. Net 37 days with credit approval. (Case by Case) Credit Card accepted with \$ 0.05/gallon surcharge.
		Note A - The OPUS daily rack price will be made available to CAHA members.	Note 1 - NYMEX daily futures price for #2 fuel oil is found on the internet. The daily delivery
		The delivery day prices are based upon the current day OPUS price plus	price is the closing price for the latest available previous day of the next
		\$0.22/gallon for #2 oil or \$0.55/ gallon for kerosene.	month plus the add on amount. So, for example, on August 2, 2012, the NYMEX #2 oil price would be the September closing price on August 1, 2012 plus the add on price for the product.
		Note B - All product contracted must be delivered by 6/30/2013.	
			Note 2 - NYMEX future price to calculate pre-buy is found on the internet. The NYMEX prebuy price is the February 2013 closing price shown for the day before
		Note C - Contract for Budget plan begins 7/1/2012 with last	the pre-buy is locked in. Pre-buys will be available until November 30, 2012 and may
		due on 6/15/2013. All product contracted must be delivered by	be extended if possible.
		6/30/2013.	Here is the NYMEX futures internet hyperlink for HO (# 2 heating oil)
			http://quotes.ino.com/exchanges/contracts.html?r=NYMEX_HO
		Additional information:	Note 3 - Price subject to change after September 30, 2012. The last payment due date is April 15, 2013.
		Plans 2 and 3 end on 6/30/2013 and all purchased oil must be	
		delivered by 6/30/2013. To avoid having oil undeliverable at that time, it is suggested that about 80% of estimated winter	Additional information: Plans 2 and 3 end on May 31, 2013 and all purchased oil MuSt be delivered by May 31, 2013. To avoid having oil undeliverable at that time, it is suggested that about 80% of
		usage be contracted under plans 2 and/or 3.	estimated winter usage be contracted under plans 2 and/or 3.