

CAHA 2012-2013
Vendor Energy Agreements

| | <p>J&S Oil Co. (207) 626-2714 or (800)464-2714 http://www.jsoil.com</p> | <p>Fielding's Oil & Propane, Inc. (207)623-3322 or (800) 491-3194 http://www.fieldingsoil.com</p> |
|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Plan | | |
| 1 | Daily Price #2 oil | Add \$ 0.22 to OPUS prior day rack price for #2 oil (Note A) |
| 1 | Daily Price Kerosene | Add \$ 0.55 to OPUS prior day rack price for kerosene (Note A) |
| 1 | Daily Price Propane (LP gas) | Call for quotes. |
| 2 | Prepay Lock in #2 oil | \$ 3.349 at signing of contract (Note B) |
| 2 | Prepay Lock in kerosene | \$3.849 at signing of contract (Note B) |
| 2 | Prebuy Propane (LP gas) | \$ 2.10 /gallon for 400 gallons or more |
| 2 | Prebuy Propane (LP gas) | \$ 2.55 /gallon for less than 400 gallons |
| 3 | Budget Lock in #2 oil | \$2.949 to \$3.549 variable high and low prices (Note C) |
| 3 | Budget Lock in kerosene | \$3.499 to \$4.099 variable high and low prices (Note C) |
| 3 | Budget Lock in Propane (LP gas) | \$ 2.40 /gallon fixed price for 400 gallons or more |
| 3 | Budget Lock in Propane (LP gas) | \$ 2.80 /gallon fixed price for less than 400 gallons |
| 4 | Budget Cap Lock in #2 oil | Included in Plan 3 above |
| 4 | Budget Cap Lock in #2 oil kerosene | Included in Plan 3 above |
| 4 | Budget cap Lock in Propane (LP gas) | N/A see Plan 3 above (fixed price) |
| Service Contract | \$ 289.00 less 10% = \$ 260.10 - for details, see : http://www.jsoil.com/fuelnew-service-plans.htm | None this year, but 24 hr coverage is available through subcontractors. |
| Payment Terms | <u>Credit Card; Check; Call for more options, terms.</u> | Normal terms Net 10 days. Net 37 days with credit approval. (Case by Case) Credit Card accepted with \$ 0.05/gallon surcharge. |
| Note A | The OPUS daily rack price will be made available to CAHA members. The delivery day prices are based upon the current day OPUS price plus \$0.22/gallon for #2 oil or \$0.55/ gallon for kerosene. | Note 1 - NYMEX daily futures price for #2 fuel oil is found on the internet. The daily delivery price is the closing price for the latest available previous day of the next month plus the add on amount. So, for example, on August 2, 2012, the NYMEX #2 oil price would be the September closing price on August 1, 2012 plus the add on price for the product. |
| Note B | All product contracted must be delivered by 6/30/2013. | Note 2 - NYMEX future price to calculate pre-buy is found on the internet. The NYMEX prebuy price is the February 2013 closing price shown for the day before the pre-buy is locked in. Pre-buys will be available until November 30, 2012 and may be extended if possible. |
| Note C | Contract for Budget plan begins 7/1/2012 with last due on 6/15/2013. All product contracted must be delivered by 6/30/2013. | Here is the NYMEX futures internet hyperlink for HO (# 2 heating oil) http://quotes.ino.com/exchanges/contracts.html?r=NYMEX_HO |
| Additional information: | Plans 2 and 3 end on 6/30/2013 and all purchased oil must be delivered by 6/30/2013. To avoid having oil undeliverable at that time, it is suggested that about 80% of estimated winter usage be contracted under plans 2 and/or 3. | Note 3 - Price subject to change after September 30, 2012. The last payment due date is April 15, 2013. Additional information: Plans 2 and 3 end on May 31, 2013 and all purchased oil MUST be delivered by May 31, 2013. To avoid having oil undeliverable at that time, it is suggested that about 80% of estimated winter usage be contracted under plans 2 and/or 3. |