

Delivering on A promise.SM



Central Maine Apartment Owner's Association and Capital Area Housing Association Members,

On behalf of **Dead River Company** – It's our pleasure to submit the following in response to your RFP.

<u>PROPANE (LP)</u>	<u>PRICING</u>
Waterville Landed (Floating)	\$0.675
Deviation (Adder)	\$0.500
Today's Price (08/06/2019)	\$1.128
Fixed LP Price (1, 2 or 3 year option)*	\$1.499

*Fixed price contracts require a minimum commitment of 400 gallons delivered annually

**All quotes are subject to current market pricing and subject to change. Quoted prices are not secured until a Fixed Price Agreement has been executed

NET 15 and **NET 30** Credit terms available. **PreBuy & Budget Payment Plans** also available.

We would like to offer a *Preferred Group Pricing Rate* for all distillate and propane customers at the following rates.

<u>Service Work Fees & Rates</u>	<u>Standard Pricing</u>	<u>Discount</u>	<u>Your Rate</u>
Hourly Service Labor (Non-Contract)	\$110/hr		\$90/hr
Parts Pricing (Non-Contract)	Variable	-15%	
Service Plan Rate (Per Heating Unit)	\$214.95/yr	(\$20)	\$194.95/yr
Hourly Service Labor (w/Contract)	\$110/hr	-50%	
Parts Pricing (w/Contract)	Variable	-50%	

We have multiple financing options for equipment installations:

-6 months: No Interest - No Payments - Variable Rate

-12 months: No Interest - Minimum Payments – Variable Rate

-96 months: Low Interest – Fixed Rate

*At this time we are unable to commit to service agreements for Natural Gas equipment.

Thank you for your proposal request and we look forward to serving and continuing to serve you for many years to come.