



May 1, 2024

CMAOA/CAHA
Central Maine Apartment Owners Association & Capital Area Housing Association

Dear CMAOA/CAHA members,

Fabian Oil is pleased to submit a bid for the 2024/2025 heating season. Listed below are the prices and services you have requested information on:

- For the members who do not lock in their price, the price per gallon will be based on the following formula: Portland prior day OPIS AVG rack plus **22 cents**.
- Budget plans are available to interested members. An estimated price per gallon will be used to determine the monthly budget amount. Budget plan participants will not have a fixed price, rather they will pay market price (OPIS + \$0.22).
- All credit approved CMAOA/CAHA members will have thirty-day credit terms. We also accept Visa, MasterCard, and Discover credit cards. EFT is also available. If a customer becomes past due their discount may be removed.
- Customers are able to view their account information online at fabianoil.com, make payments, and order fuel.
- Propane users will receive a one tier discount to our already aggressive pricing.
- We do not offer a fixed price for fuel with no money up front.
- We provide 24/7 service for both delivery and service.
- Members will receive 25% off parts and labor with our service contract.
- Fabian Oil offers complete installation and service of oil/propane heating systems and appliances. We also offer installation and service of air conditioning units.
- **We offer free estimates on equipment installation, including boilers, furnaces, wall heaters, heat pumps and water heaters.**
- Our computer software enables us to ensure CMAOA/CAHA membership compliance. This is important for us to track since the members of CMAOA/CAHA will receive a great discount and can provide your organization with important data.
- We have a large delivery area servicing the greater Augusta, Bangor, Dixfield, Jay, Kingfield, Lewiston/Auburn, Oakland, Skowhegan, and Thomaston areas. We have also extended to southern Maine with an office in North Waterboro servicing Biddeford, Portland, and Saco.

Please feel free to contact me with any questions you may have.

Sincerely,

Max A. Marston
Operations Manager
Fabian Oil
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